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Q3 Actuals from FINAL Bookings

3/1/2023

ASR Name	FY23 RM	FY23 GSD	NAA Group	ASR Start Date	Tenure in Role Since ↑	FY21 Budget	FY21 Attainment	FY22 % Budget	Q1 % Budget	Q2 % Budget	Q3 Budget	Q3 Actuals	Q3 % Budget	Q3 YTD % Budget	FY23 % of Budget
austin.hagarty@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indust	3/22/2021	1-2 years	\$ 477,273	\$ 64,413	13%	93%	8%	\$ 123,623	\$ 558,510	452%	214%	132%
jameka.eleazer@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indust	6/1/2021	1-2 years	\$ 477,273	\$ 297,564	62%	154%	12%	\$ 123,623	\$ 61,100	49%	60%	37%
allison.sanchez@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indust	3/1/2022	6-12 months	\$ 174,400	\$ 72,432	42%	0%	124%	\$ 135,397	\$ 65,824	49%	64%	39%
joe.wilhm@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indust	3/11/2013	3+ years	\$ 690,909	\$ 1,186,247	172%	0%	68%	\$ 200,151	\$ 51,284	26%	34%	21%
amanda.wauters@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indust	6/1/2021	1-2 years	\$ 464,545	\$ 460,820	99%	336%	0%	\$ 123,623	\$ -	0%	77%	48%
jim.lamascus@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indust	8/10/2015	3+ years	\$ 627,273	\$ 122,694	20%	0%	161%	\$ 162,476	\$ -	0%	56%	34%

